

Niagara Cutter

Business Profile

Niagara Cutter is a leader in cutting tool technology.

Key Outcomes

Provide Niagara Cutter with monthly IT support

Industry

Metalworking

TrueFit Solution

Recommended IT monitoring solution along with monthly support.

A Partnership Based On Customer Needs

Several years ago, Niagara Cutter engaged TrueFit for a specific project. During the course of that project, our work ethic, coupled with highly-positive results, served to pave the path to a long-term partnership.



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Solution

Niagara Cutter has an IT staff located at a central office, without a presence at two remote facilities. While they had the expertise and staff to handle some of their needs, discussions revealed that specific technologies created a gap in what they could manage. TrueFit is now engaged in a long-term consultancy role, along with technical support, all backed by Proactive Network Monitoring and Management.

Benefits

TrueFit “plugs in” to the roles Niagara Cutter needs filled, providing monthly pre-scheduled consultative services and technical support for Windows platforms throughout the organization. Those efforts, in conjunction with the TrueFit monitoring solution, have yielded numerous successful technology implementations, such as a wireless network for data collection a manufacturing plant, a Microsoft Hyper-V virtualized environment for the data center at headquarters, an Internet filtering and security solution, and numerous server hardware and operating system upgrades. Each step of the way, Niagara Cutter is confident that any IT investment is an investment that will move their organization forward, and that TrueFit will provide the ongoing support they need.



About TrueFit

TrueFit combines inspiration and collaboration to create technology solutions that truly fit a company's needs and enable that organization to work better, faster and smarter. Our technology solutions are business solutions that empower individuals and organizations to be more flexible, agile and responsive. TrueFit partners with companies and organizations in manufacturing, distribution, health care, financial services, professional services, and a host of other industries and professions. Founded in 1997, TrueFit is headquartered in Pittsburgh, PA. For more information, visit www.truefitsolutions.com.