

# Visual DCMS – Maximizing Return



**DCMS  
Solutions**



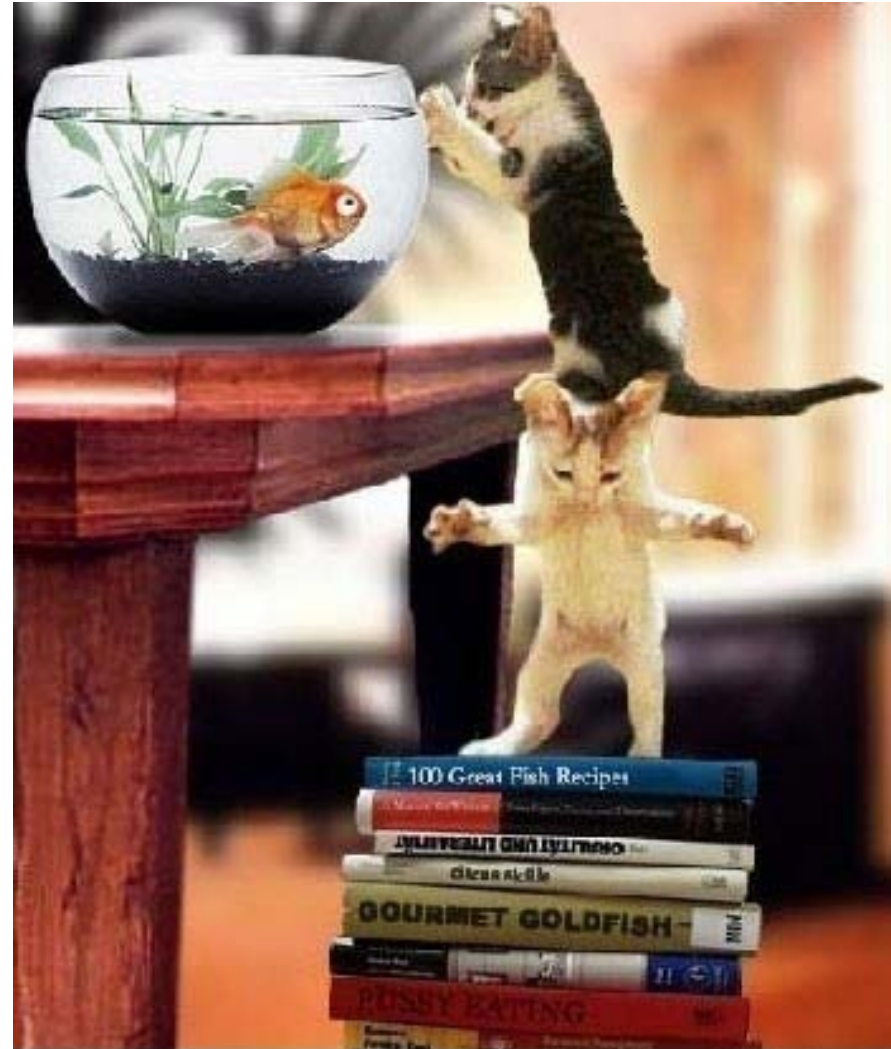
**WELCOME  
VISUAL DCMS USERS!**

**DCMS WEBINAR  
JUNE 23, 2009**



# Visual DCMS – Maximizing Return

- Introduction
  - Presenter : Brian Hasenkopf
  - Topic: Working Together  
Maximizing Return



# Visual DCMS – Maximizing Return

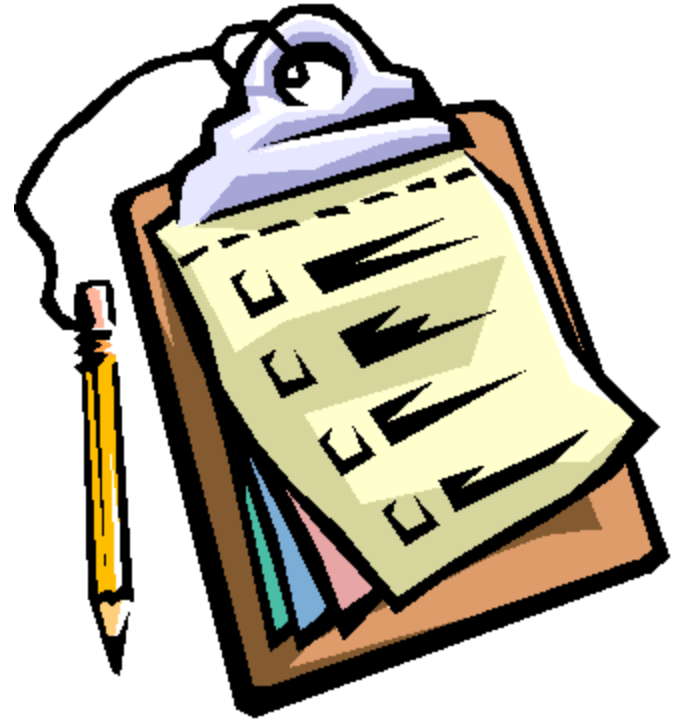
- **Objective:**

“Inform and encourage the DCMS user community that by working together we can enhance the product and maximize individual return.”



# Visual DCMS – Maximizing Return

- Agenda
  - New Support Model
  - Infor365 DCMS Community
  - Case Study
  - Opportunity Model
  - Potential Opportunities
  - Next Step
  - Question & Answer



# Visual DCMS – Maximizing Return

- Flexible New Support Model
  - Yearly support agreement
  - Covers - support, enhancements, training, customizations, etc.
  - Keeps path to new Infor product
  - Keeps Infor365 access
  - Consume DCMS support hours first
  - Interim T&M agreements
- Incidents reported come directly to DCMS development



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## ■ Infor365 DCMS Community

- Encourage collaboration
- Facilitate discussion among users and developers
- Posting your ideas on improving an area of DCMS
- Posting DCMS Development announcements
- Promote leveraging support dollars for common goals
- Not for reporting bugs – use Infor365 incident reporting for this.



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## ■ Accessing the Infor365 Community

- Go to the Infor365 Online Support website
- Login with your email account and password
- Go to the Communities tab and select Infor365 Community
- Create your profile
- Click on the "All Infor365 Community Groups" options in the left panel
- Select the Infor ERP VISUAL DCMS Product Group.



# Visual DCMS – Maximizing Return

- Case Study: *The Slot Analyzer*
  - Leveraging support dollars for a common goal
  - Reducing costs and increasing savings
  - Working together maximizing individual return



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- Three customers independently expressed a need:
  - “I need a more efficient and effective way of switching product locations, one for another – maintaining slot setup, based on certain criteria.”
  - “I have seasonal items that I want to move to the ‘best’ warehouse locations when in season, but to the more remote locations when out of season.”
  - “Based on ABC analysis, I need a way to segregate fast and slow movers to better plan warehouse storage.”

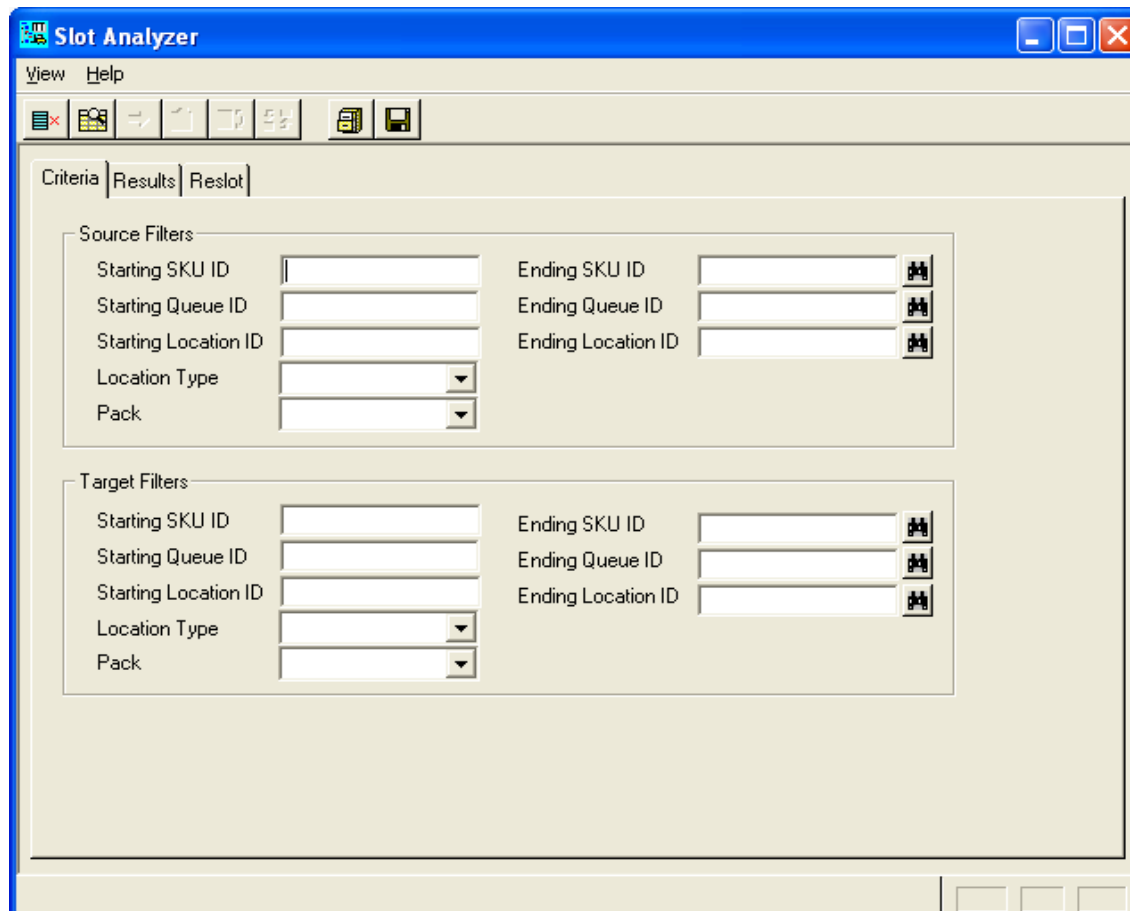
# Visual DCMS – Maximizing Return

- Assessing the need:
  - The project was best suited to two phases:
    - An “engine” that moves the product; creates RWH tasks, etc.
    - An “analyzer” that uses ABC analysis to determine which SKUs to move
  - Development costs for the “engine” phase - \$10K
- Opportunity to meet the need and share the costs



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- Slot Analyzer – the “engine”



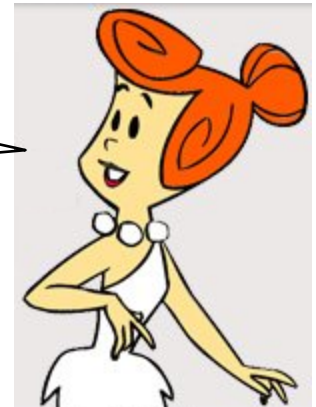
The screenshot shows the 'Slot Analyzer' application window. The title bar is blue and contains the text 'Slot Analyzer' and standard window control buttons (minimize, maximize, close). Below the title bar is a menu bar with 'View' and 'Help'. A toolbar with various icons is located below the menu bar. The main area of the window is divided into three tabs: 'Criteria', 'Results', and 'Reslot'. The 'Criteria' tab is currently selected. It contains two sections: 'Source Filters' and 'Target Filters'. Each section has six input fields: 'Starting SKU ID', 'Ending SKU ID', 'Starting Queue ID', 'Ending Queue ID', 'Starting Location ID', and 'Ending Location ID'. The 'Ending' fields have a small icon to their right. Below these are two dropdown menus for 'Location Type' and 'Pack'.

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- Dividing up the costs
  - Two customers decided to share the development costs
  - Each customer saved - paying no more than \$5K for a \$10K value!
  - Working together to maximize individual return

■ Wife wisdom:

**It's not what you spend;  
It's what you SAVE!**



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- Opportunity Model – working together maximizing return
  - Idea for enhancement or change
  - Initiated by you or another DCMS user or DCMS developer
  - DCMS development provides a ballpark estimate
  - Post it to the Infor365 DCMS community
  - Get buy-in from other DCMS users – working together!
  - Initial development costs are split among committed users
  - After initial development, cost is 1.5 times over initial split cost
  - No kickbacks
  - Ground floor buy-in is the greatest value and greatest potential



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- Levels of opportunity
  - **Individual** – Going it alone is always an option
  - **Group** – Working together maximizes return
  - **New Release** – Exploring interest?



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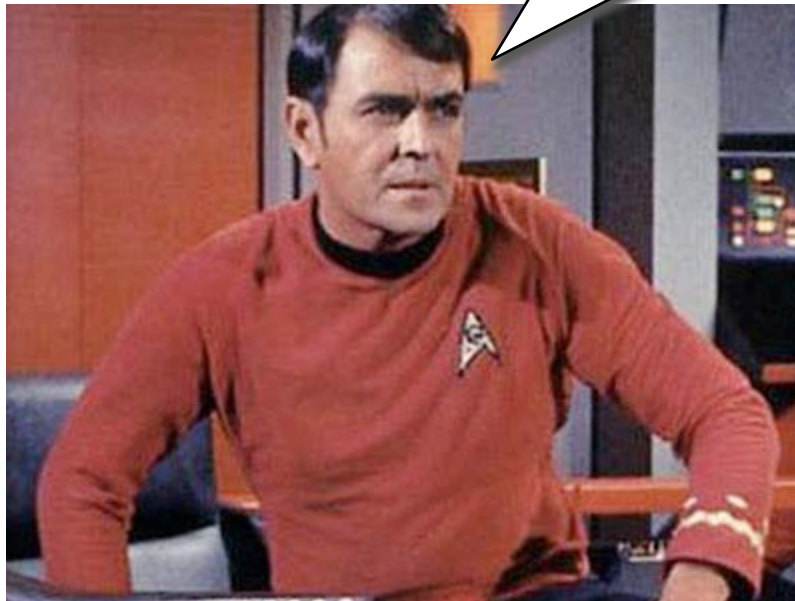
- Overcoming the Challenges
  - Differing business needs and budgets
  - Differing DCMS releases installed



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- Maybe you're thinking...

Capt'n, I'm giv'n her all she's got!



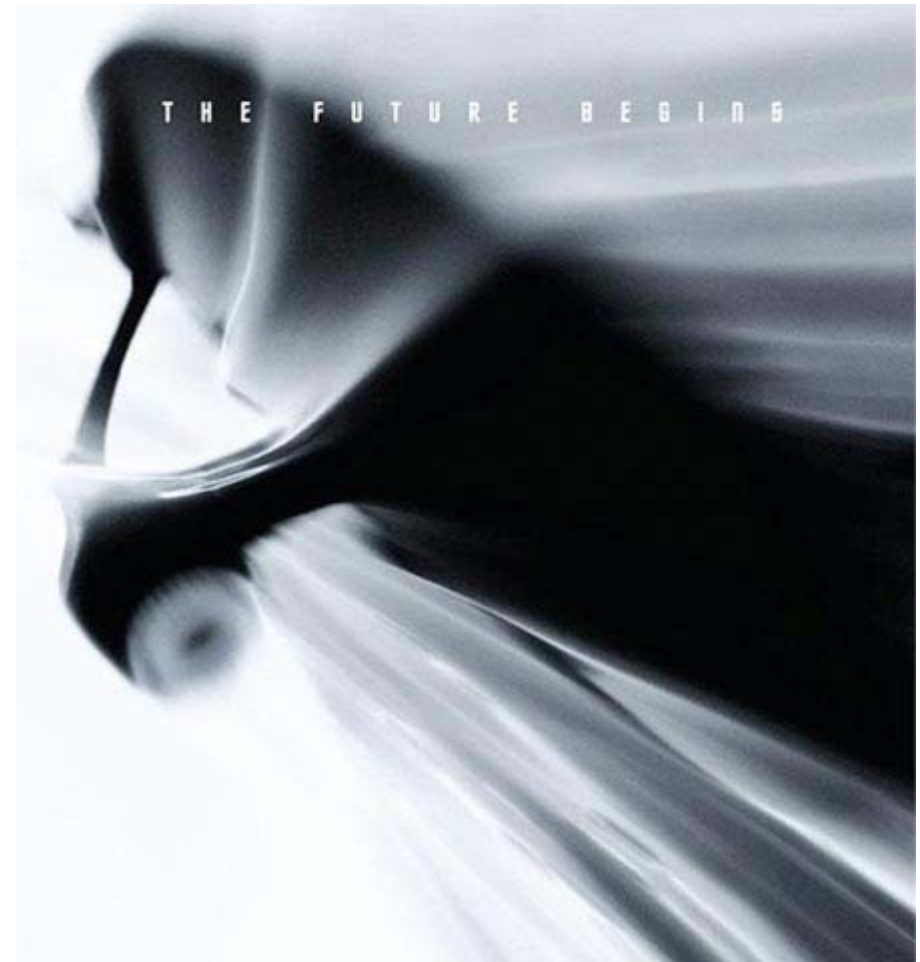
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- Some New Ideas and Opportunities:
  - Pack and Hold Shipments
  - Interleaving (skipping) tasks
  - Introducing new OCN statuses
  - Integrate Crystal Reports
  - “Melt” MU transaction
  - “Phantom” MU
  - Locking Locations



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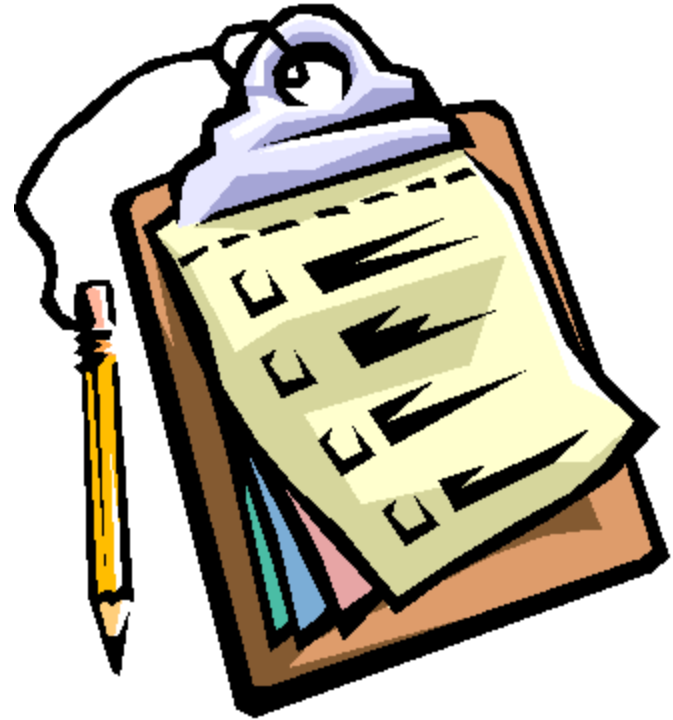
- Taking the Next Steps...
  - Join the DCMS Community!
  - Make your ideas known!
  - Work together!
  - Maximize return!
  - Watch for future webinars!



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- Questions and Answers...

